



## Broker Listing Cooperative® June 2009 Report

Data Generated: 07/21/2009

### A Report for MIBOR Members

The tables and graphs below compare statistics for years 2008-2009, ending June 30, for the 13-county MIBOR service area. Most statistics are reported for three month, six month, and 12 month periods. These graphs are also available for downloading at [www.MIBOR.com](http://www.MIBOR.com).

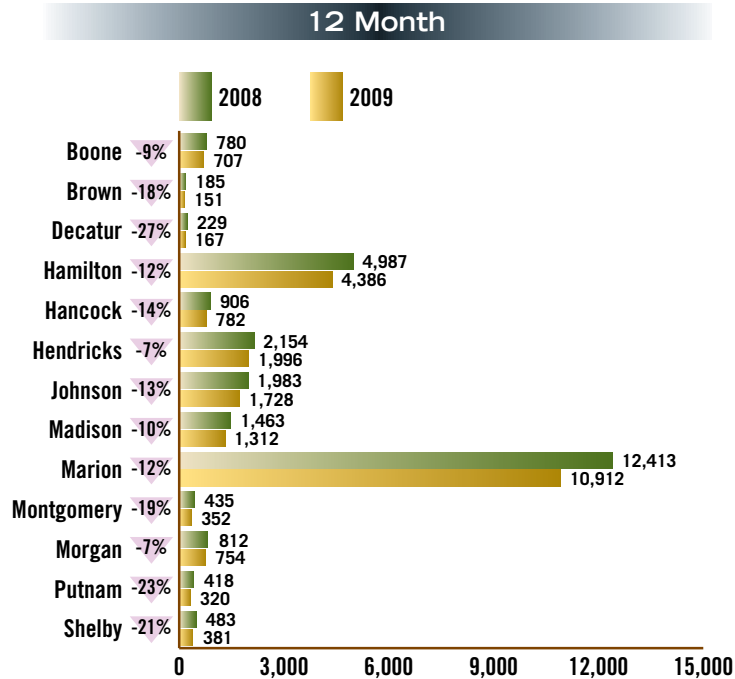
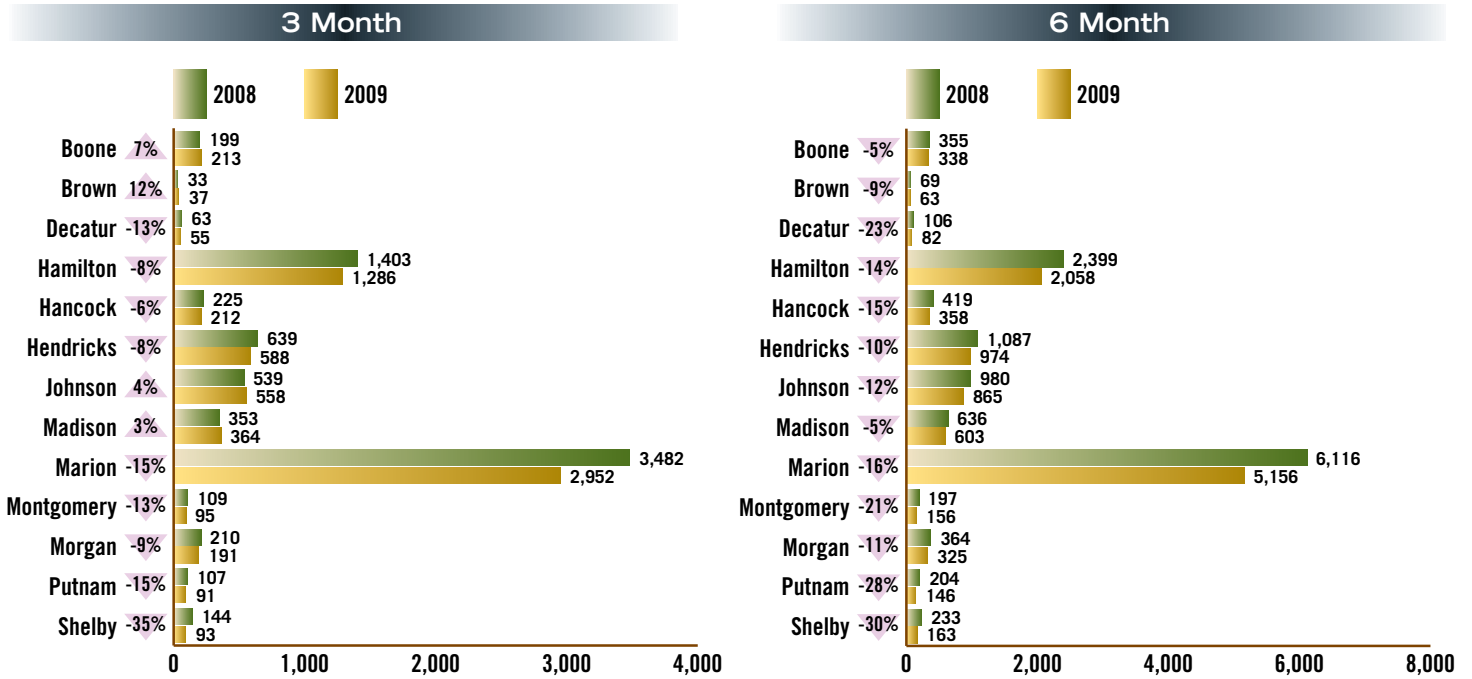
|                    | 3 Month Ending June 30 |               |                |
|--------------------|------------------------|---------------|----------------|
|                    | 2008                   | 2009          | Percent Change |
| Units Sold         | 7,506                  | 6,735         | -10%           |
| Units Pended       | 7,664                  | 7,218         | -6%            |
| New Listings       | 15,083                 | 12,652        | -16%           |
| Average Sale Price | \$147,961              | \$139,758     | -6%            |
| Median Sale Price  | \$122,500              | \$118,900     | -3%            |
| Total Sales Volume | \$1,110,000,000        | \$940,000,000 | -15%           |

|                    | 6 Month Ending June 30 |                 |                |
|--------------------|------------------------|-----------------|----------------|
|                    | 2008                   | 2009            | Percent Change |
| Units Sold         | 13,165                 | 11,287          | -14%           |
| Units Pended       | 14,307                 | 12,829          | -10%           |
| New Listings       | 29,609                 | 24,083          | -19%           |
| Average Sale Price | \$144,419              | \$133,473       | -8%            |
| Median Sale Price  | \$118,500              | \$111,500       | -6%            |
| Total Sales Volume | \$1,900,000,000        | \$1,510,000,000 | -21%           |

|                    | 12 Month Ending June 30 |                 |                |
|--------------------|-------------------------|-----------------|----------------|
|                    | 2008                    | 2009            | Percent Change |
| Units Sold         | 27,248                  | 23,948          | -12%           |
| Units Pended       | 27,161                  | 24,418          | -10%           |
| New Listings       | 55,506                  | 46,565          | -16%           |
| Average Sale Price | \$148,258               | \$137,123       | -8%            |
| Median Sale Price  | \$120,000               | \$113,900       | -5%            |
| Total Sales Volume | \$4,040,000,000         | \$3,280,000,000 | -19%           |



# Properties Sold





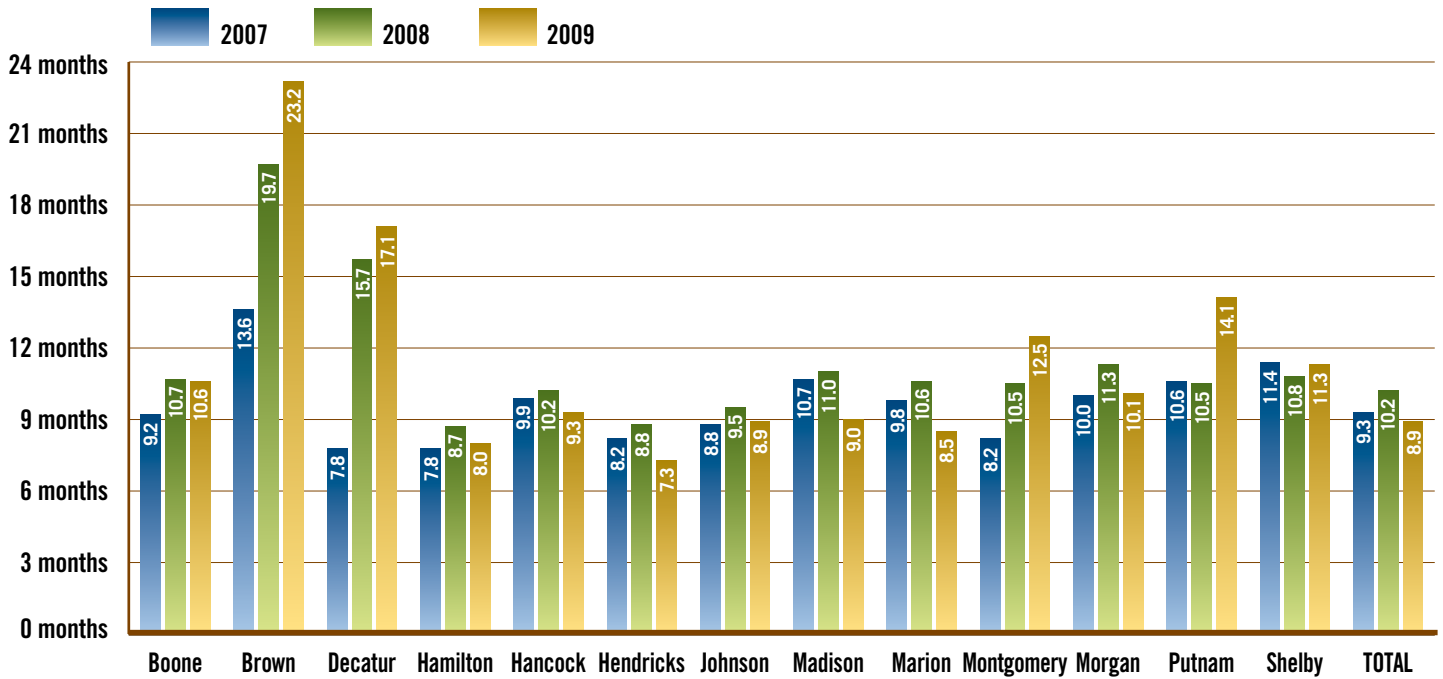
## Average Sale Price

|                   | 3 Month   |           |                | 6 Month   |           |                | 12 Month  |           |                |
|-------------------|-----------|-----------|----------------|-----------|-----------|----------------|-----------|-----------|----------------|
|                   | 2008      | 2009      | Percent Change | 2008      | 2009      | Percent Change | 2008      | 2009      | Percent Change |
| <b>BOONE</b>      | \$248,460 | \$221,950 | -11%           | \$255,259 | \$227,608 | -11%           | \$245,810 | \$227,983 | -7%            |
| <b>BROWN</b>      | \$221,273 | \$157,848 | -29%           | \$208,766 | \$168,893 | -19%           | \$209,701 | \$172,069 | -18%           |
| <b>DECATUR</b>    | \$114,827 | \$108,093 | -6%            | \$112,133 | \$98,770  | -12%           | \$116,872 | \$105,615 | -10%           |
| <b>HAMILTON</b>   | \$246,361 | \$224,911 | -9%            | \$248,888 | \$221,207 | -11%           | \$254,301 | \$232,344 | -9%            |
| <b>HANCOCK</b>    | \$140,931 | \$141,856 | 1%             | \$138,597 | \$129,795 | -6%            | \$142,865 | \$134,313 | -6%            |
| <b>HENDRICKS</b>  | \$161,063 | \$162,755 | 1%             | \$162,350 | \$160,091 | -1%            | \$163,934 | \$157,326 | -4%            |
| <b>JOHNSON</b>    | \$153,515 | \$139,391 | -9%            | \$147,178 | \$137,581 | -7%            | \$149,598 | \$138,995 | -7%            |
| <b>MADISON</b>    | \$75,749  | \$70,981  | -6%            | \$75,814  | \$68,064  | -10%           | \$77,255  | \$74,071  | -4%            |
| <b>MARION</b>     | \$111,325 | \$106,307 | -5%            | \$105,326 | \$99,362  | -6%            | \$109,859 | \$101,628 | -7%            |
| <b>MONTGOMERY</b> | \$100,120 | \$86,138  | -14%           | \$97,444  | \$86,287  | -11%           | \$102,464 | \$91,195  | -11%           |
| <b>MORGAN</b>     | \$142,120 | \$127,124 | -11%           | \$136,418 | \$122,068 | -11%           | \$138,614 | \$122,541 | -12%           |
| <b>PUTNAM</b>     | \$126,433 | \$101,144 | -20%           | \$115,659 | \$100,711 | -13%           | \$118,512 | \$109,937 | -7%            |
| <b>SHELBY</b>     | \$102,995 | \$84,789  | -18%           | \$100,780 | \$78,273  | -22%           | \$105,830 | \$90,441  | -15%           |

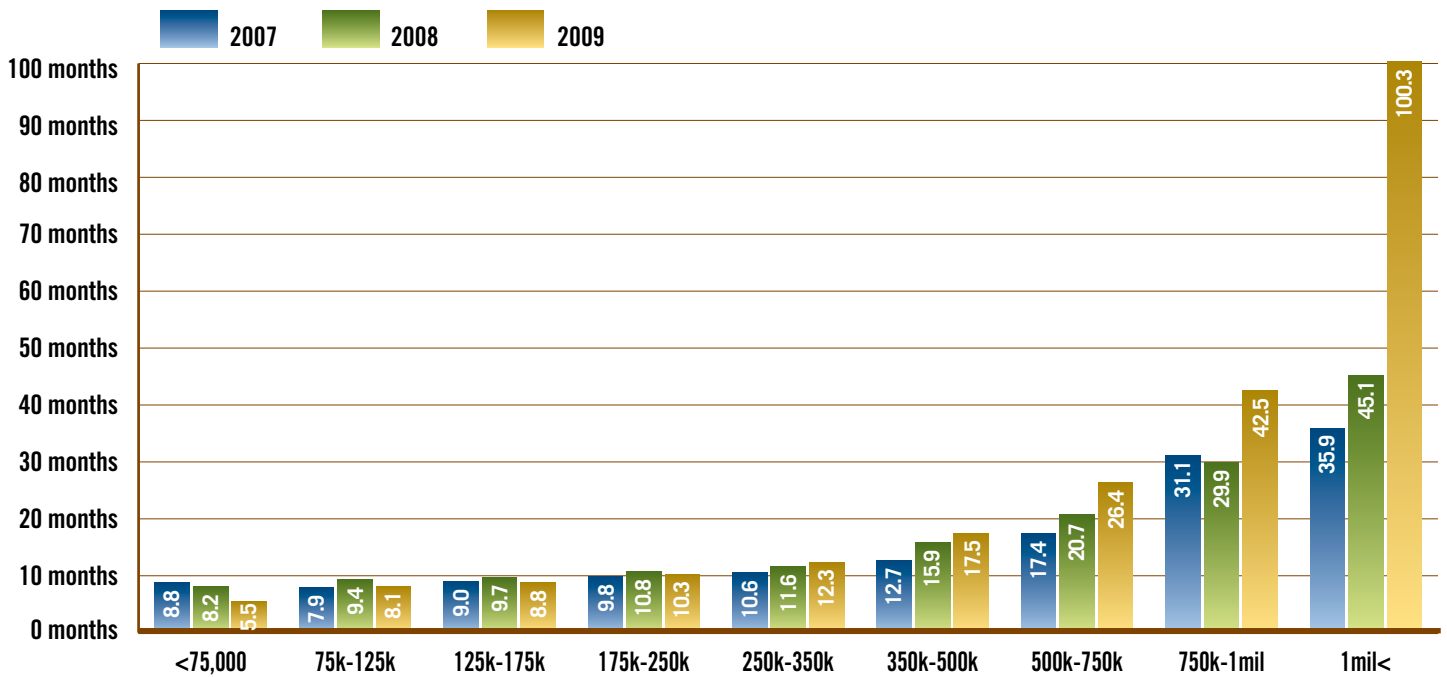
## Sold Properties by Price Point

|                   | 3 Month |       |                | 6 Month |       |                | 12 Month |       |                |
|-------------------|---------|-------|----------------|---------|-------|----------------|----------|-------|----------------|
|                   | 2008    | 2009  | Percent Change | 2008    | 2009  | Percent Change | 2008     | 2009  | Percent Change |
| <b>&lt;75,000</b> | 1,892   | 1,851 | -2%            | 3,606   | 3,583 | -1%            | 7,072    | 7,177 | 1%             |
| <b>75k-125k</b>   | 1,963   | 1,771 | -10%           | 3,480   | 2,880 | -17%           | 7,305    | 6,363 | -13%           |
| <b>125k-175k</b>  | 1,651   | 1,450 | -12%           | 2,767   | 2,241 | -19%           | 5,737    | 4,752 | -17%           |
| <b>175k-250k</b>  | 983     | 853   | -13%           | 1,611   | 1,299 | -19%           | 3,450    | 2,819 | -18%           |
| <b>250k-350k</b>  | 560     | 447   | -20%           | 904     | 703   | -22%           | 1,955    | 1,528 | -22%           |
| <b>350k-500k</b>  | 269     | 238   | -12%           | 465     | 374   | -20%           | 1,031    | 823   | -20%           |
| <b>500k-750k</b>  | 139     | 96    | -31%           | 239     | 154   | -36%           | 479      | 349   | -27%           |
| <b>750k-1mil</b>  | 32      | 16    | -50%           | 58      | 32    | -45%           | 136      | 85    | -38%           |
| <b>1mil&gt;</b>   | 15      | 6     | -60%           | 32      | 12    | -63%           | 74       | 36    | -51%           |

## Months of Supply by County



## Months of Supply by Price Point



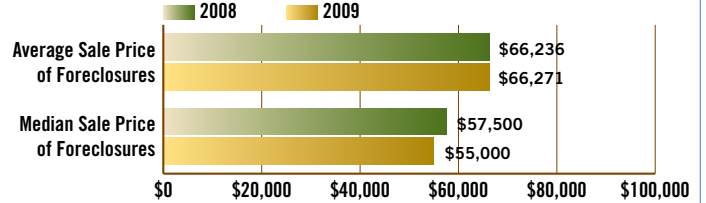
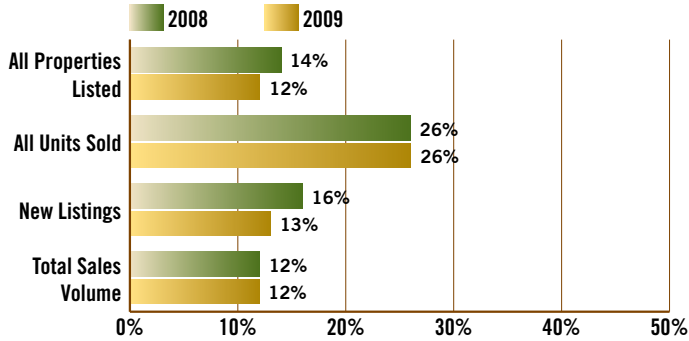
# Foreclosed Properties

as a proportion of

price

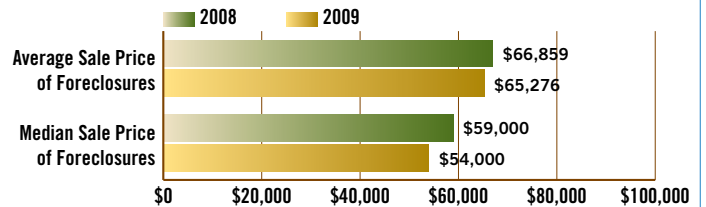
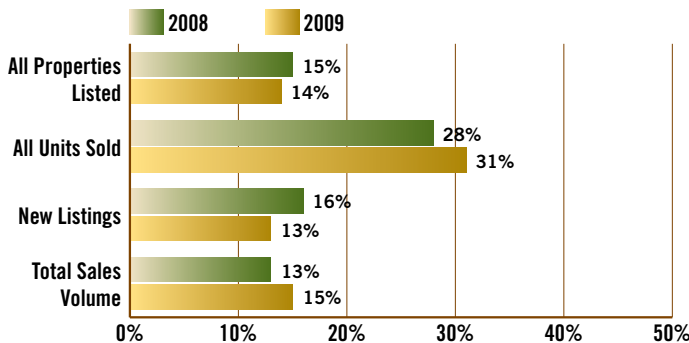
## 3 Month

## 3 Month



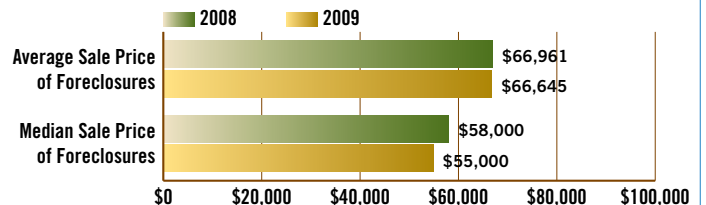
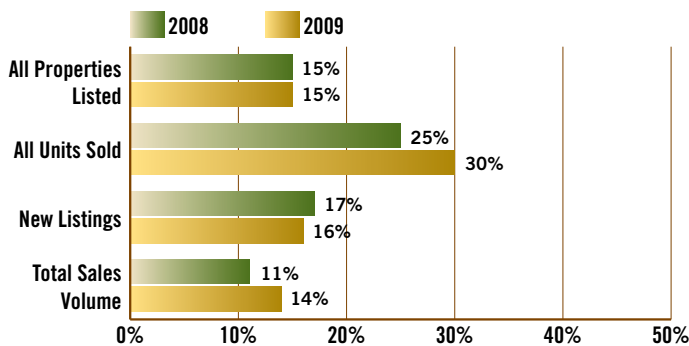
## 6 Month

## 6 Month



## 12 Month

## 12 Month



# Non-Foreclosed Properties

