



## Broker Listing Cooperative® September 2009 Report

Data Generated: 10/18/2009

### A Report for MIBOR Members

The tables and graphs below compare statistics for years 2008-2009, ending September 30, for the 13-county MIBOR service area. Most statistics are reported for three month, six month, and 12 month periods. These graphs are also available for downloading at [www.MIBOR.com](http://www.MIBOR.com).

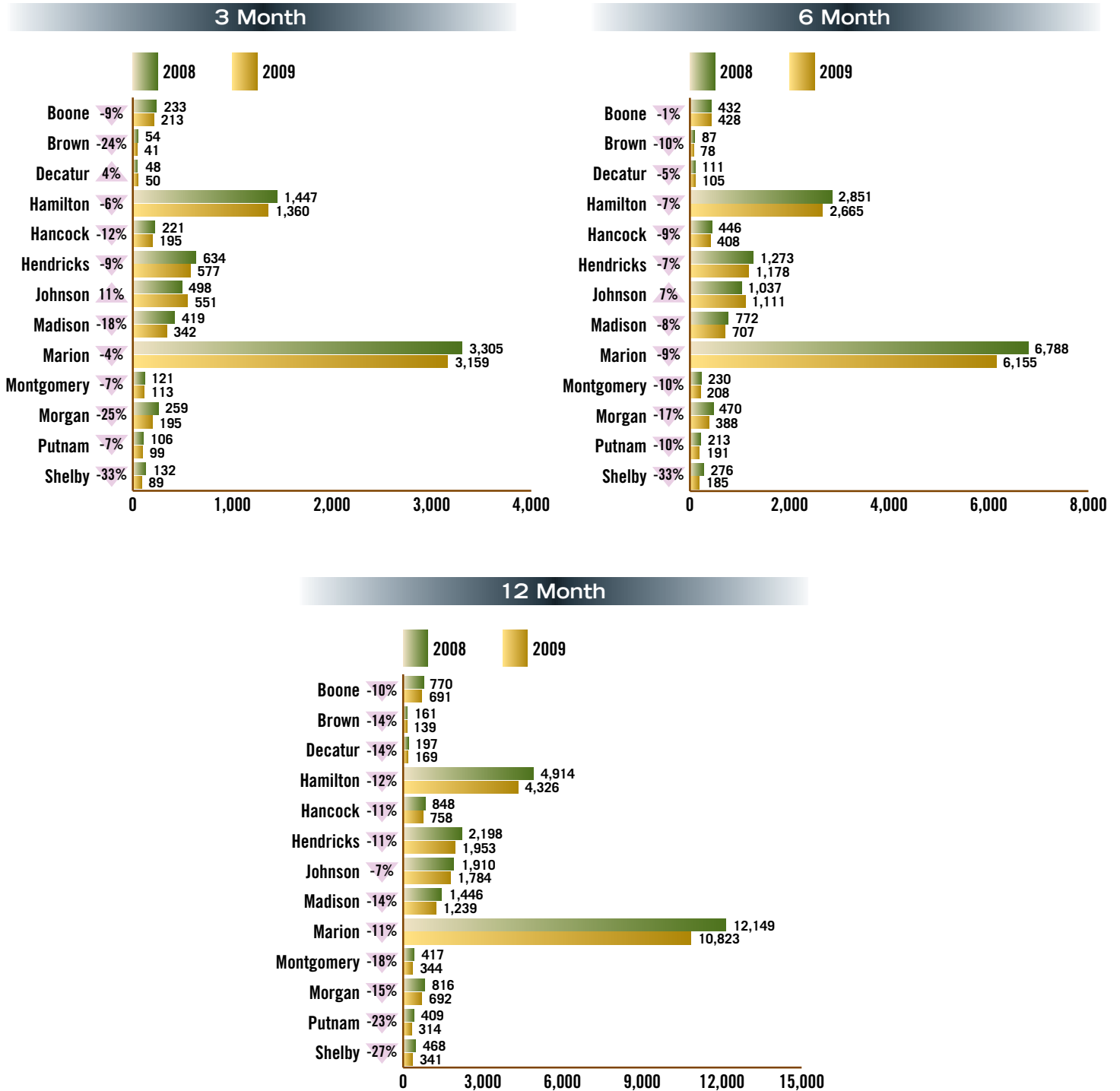
3 Month Ending September 30			
	2008	2009	Percent Change
Units Sold	7,477	6,984	-7%
Units Pended	6,787	7,192	6%
New Listings	13,310	12,400	-7%
Average Sale Price	\$146,281	\$144,294	-1%
Median Sale Price	\$119,900	\$120,750	1%
Total Sales Volume	\$1,090,000,000	\$1,010,000,000	-7%

6 Month Ending September 30			
	2008	2009	Percent Change
Units Sold	14,986	13,807	-8%
Units Pended	14,446	14,436	0%
New Listings	28,393	25,121	-12%
Average Sale Price	\$147,131	\$141,989	-3%
Median Sale Price	\$121,000	\$119,900	-1%
Total Sales Volume	\$2,200,000,000	\$1,960,000,000	-11%

12 Month Ending September 30			
	2008	2009	Percent Change
Units Sold	26,703	23,573	-12%
Units Pended	26,598	24,827	-7%
New Listings	53,957	45,768	-15%
Average Sale Price	145,279	136,256	-6%
Median Sale Price	118,000	114,000	-3%
Total Sales Volume	3,880,000,000	3,210,000,000	-17%



# Properties Sold





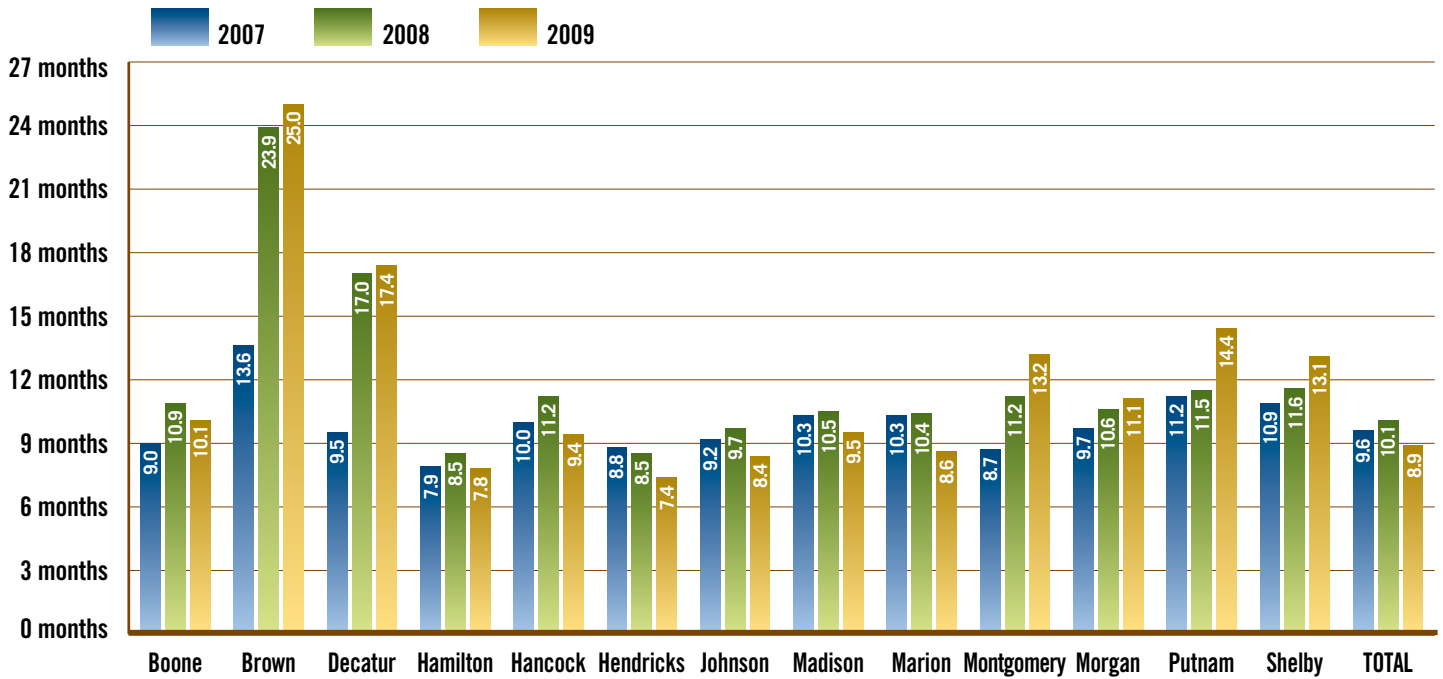
## Average Sale Price

	3 Month			6 Month			12 Month		
	2008	2009	Percent Change	2008	2009	Percent Change	2008	2009	Percent Change
<b>BOONE</b>	\$226,072	\$217,228	-4%	\$236,385	\$220,124	-7%	\$242,069	\$225,539	-7%
<b>BROWN</b>	\$188,846	\$183,750	-3%	\$201,146	\$171,463	-15%	\$201,377	\$167,963	-17%
<b>DECATUR</b>	\$112,659	\$103,230	-8%	\$113,889	\$105,777	-7%	\$111,117	\$102,909	-7%
<b>HAMILTON</b>	\$243,049	\$234,508	-4%	\$244,771	\$230,160	-6%	\$249,241	\$229,514	-8%
<b>HANCOCK</b>	\$138,021	\$143,350	4%	\$139,489	\$142,418	2%	\$138,307	\$135,354	-2%
<b>HENDRICKS</b>	\$158,536	\$155,203	-2%	\$159,804	\$158,766	-1%	\$160,334	\$156,323	-3%
<b>JOHNSON</b>	\$145,101	\$147,038	1%	\$149,479	\$142,274	-5%	\$146,125	\$139,024	-5%
<b>MADISON</b>	\$81,773	\$78,941	-3%	\$79,018	\$74,747	-5%	\$76,805	\$72,609	-5%
<b>MARION</b>	\$109,997	\$110,166	0%	\$110,650	\$108,191	-2%	\$107,456	\$101,479	-6%
<b>MONTGOMERY</b>	\$97,022	\$95,503	-2%	\$98,490	\$91,226	-7%	\$98,823	\$90,560	-8%
<b>MORGAN</b>	\$128,853	\$128,192	-1%	\$134,812	\$127,384	-6%	\$134,193	\$121,508	-9%
<b>PUTNAM</b>	\$132,398	\$115,472	-13%	\$129,402	\$108,268	-16%	\$119,653	\$103,838	-13%
<b>SHELBY</b>	\$102,207	\$100,738	-1%	\$102,618	\$92,214	-10%	\$103,811	\$88,389	-15%

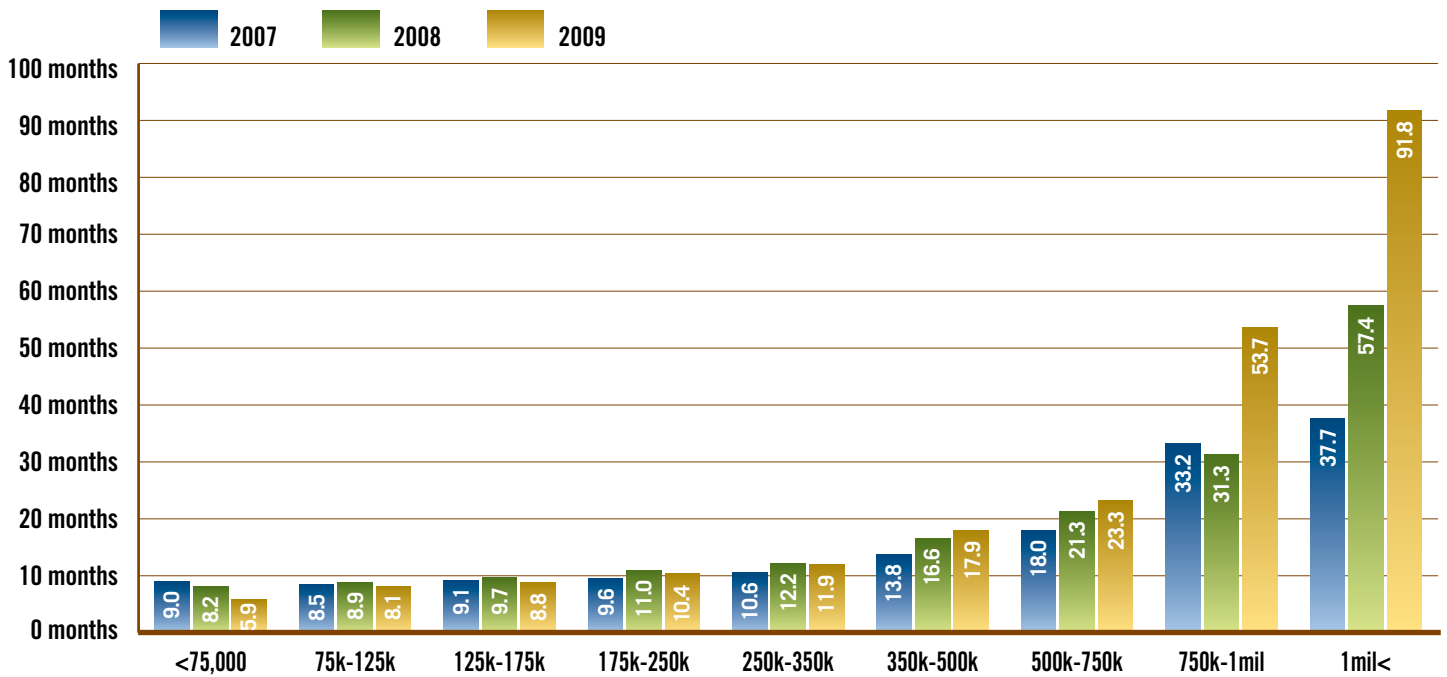
## Sold Properties by Price Point

	3 Month			6 Month			12 Month		
	2008	2009	Percent Change	2008	2009	Percent Change	2008	2009	Percent Change
<b>&lt;75,000</b>	1,856	1,653	-11%	3,750	3,536	-6%	7,140	7,024	-2%
<b>75k-125k</b>	2,128	1,994	-6%	4,090	3,787	-7%	7,283	6,256	-14%
<b>125k-175k</b>	1,556	1,565	1%	3,208	3,033	-5%	5,523	4,784	-13%
<b>175k-250k</b>	967	901	-7%	1,950	1,763	-10%	3,288	2,765	-16%
<b>250k-350k</b>	521	501	-4%	1,081	956	-12%	1,832	1,521	-17%
<b>350k-500k</b>	282	232	-18%	551	473	-14%	975	775	-21%
<b>500k-750k</b>	118	110	-7%	258	207	-20%	465	342	-26%
<b>750k-1mil</b>	35	15	-57%	67	31	-54%	127	65	-49%
<b>1mil&gt;</b>	11	12	9%	26	18	-31%	61	37	-39%

## Months of Supply by County



## Months of Supply by Price Point





## Months of Supply by County and Price Point Ending September 30

	<\$75,000	\$75k-\$125k	\$125k-\$175k	\$175k-\$250k	\$250k-\$350k	\$350k-\$500k	\$500k-\$750k	\$750k-\$1mil	\$1mil<	All
<b>Boone</b>	2.3	7.5	9.9	9.1	9.8	14.3	14.4	60.0	93.6	10.1
<b>Brown</b>	3.2	21.3	17.8	24.0	40.0	79.5	192.0	--	--	25.0
<b>Decatur</b>	7.5	19.5	26.1	39.4	24.0	24.0	--	--	--	17.4
<b>Hamilton</b>	4.0	4.3	5.7	6.9	7.8	11.7	17.3	39.3	85.9	7.8
<b>Hancock</b>	3.9	6.8	9.6	12.6	19.1	34.4	51.0	--	--	9.4
<b>Hendricks</b>	1.6	4.7	6.9	10.3	12.4	17.9	39.6	--	--	7.4
<b>Johnson</b>	3.0	7.0	9.0	11.1	12.8	21.2	42.8	60.0	--	8.4
<b>Madison</b>	7.2	10.9	14.0	16.4	20.3	38.0	--	0.0	--	9.5
<b>Marion</b>	6.1	8.7	9.4	11.1	14.5	25.3	30.9	72.0	67.4	8.6
<b>Montgomery</b>	7.0	17.6	19.8	15.7	51.0	16.8	--	--	--	13.2
<b>Morgan</b>	6.0	7.9	10.4	19.7	25.4	41.5	76.0	--	--	11.1
<b>Putnam</b>	7.7	12.8	25.7	21.7	26.6	39.0	--	--	--	14.4
<b>Shelby</b>	6.6	11.7	22.0	28.7	33.3	--	--	--	--	13.1
<b>TOTAL</b>	5.9	8.1	8.8	10.4	11.9	17.9	23.3	53.7	91.8	8.9
-- indicates that no properties have been sold in this category in the past year										

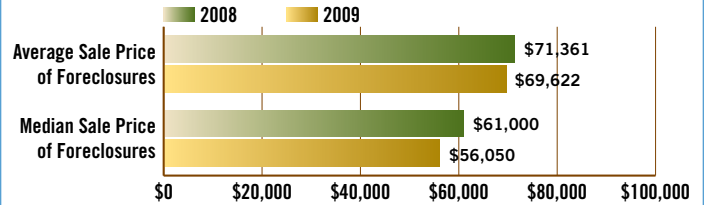
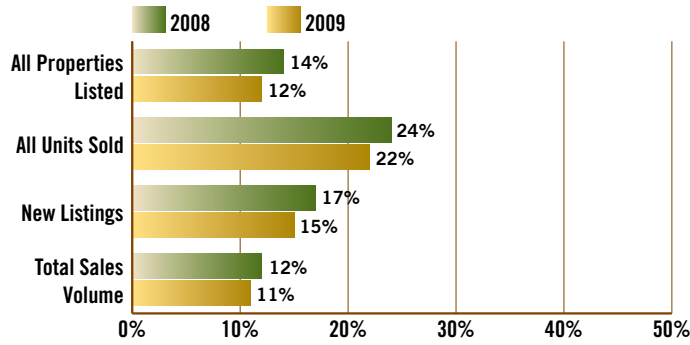
# Foreclosed Properties

as a proportion of

price

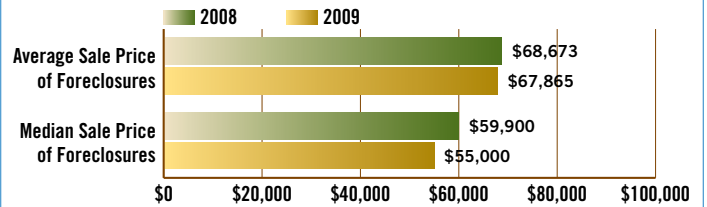
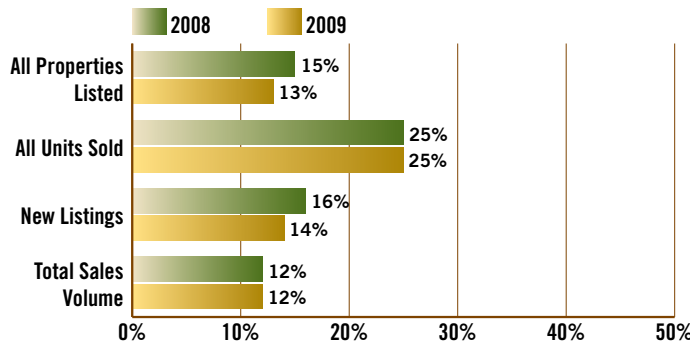
## 3 Month

## 3 Month



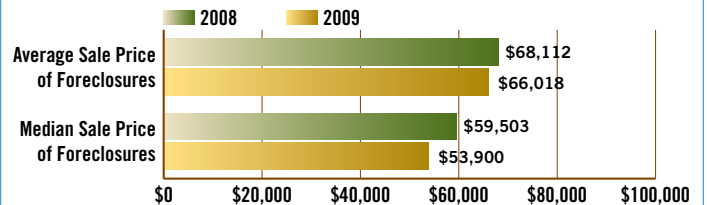
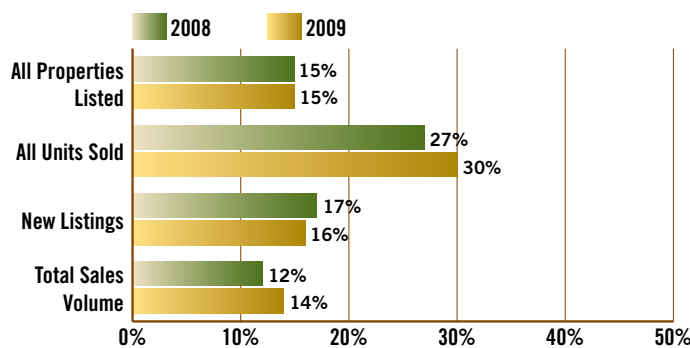
## 6 Month

## 6 Month



## 12 Month

## 12 Month



# Non-Foreclosed Properties

